

Trillium Health Partners Foundation

Financial Statements
March 31, 2023



Independent auditor's report

To the Board of Directors of Trillium Health Partners Foundation

Our opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Trillium Health Partners Foundation (the Foundation) as at March 31, 2023 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

What we have audited

The Foundation's financial statements comprise:

- the statement of financial position as at March 31, 2023;
- the statement of operations and changes in fund balances for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PricewaterhouseCoopers LLP

Chartered Professional Accountants, Licensed Public Accountants

London, Ontario

June 5, 2023

Trillium Health Partners Foundation

Statement of Financial Position

As at March 31, 2023

				2023	2022
	General \$	Restricted \$	Endowment \$	Total \$	Total \$
Assets					
Current assets					
Cash	16,239,114	17,197,875	203,343	33,640,332	62,142,532
HST recoverable and other receivables	331,809	9,704	5,464	346,977	367,932
Short-term investments (note 4)	-	15,808,707	-	15,808,707	5,921,938
Prepaid expenses	6,170	-	-	6,170	4,677
Current portion of note receivable (note 7(c)(i))	256,857	-	-	256,857	370,060
	16,833,950	33,016,286	208,807	50,059,043	68,807,139
Capital assets (note 3)	336,770	-	-	336,770	419,689
Investments (note 4)	4,173,414	47,454,815	22,230,951	73,859,180	39,805,639
Investment in subsidiary (note 5)	609,123	-	-	609,123	398,161
Note receivable (note 7(c)(i))	385,287	-	-	385,287	513,715
	22,338,544	80,471,101	22,439,758	125,249,403	109,944,343
Liabilities					
Current liabilities					
Accounts payable and accrued liabilities (note 7(b)(ii))	1,971,051	440,363	23,354	2,434,768	1,618,795
Deferred revenue	95,563	-	-	95,563	279,174
	2,066,614	440,363	23,354	2,530,331	1,897,969
Employee future benefits	38,900	-	-	38,900	38,700
Fund balances	20,233,030	80,030,738	22,416,404	122,680,172	108,007,674
	22,338,544	80,471,101	22,439,758	125,249,403	109,944,343

Commitments (note 12)

Approved by the Board of Directors



Director



Director

The accompanying notes are an integral part of these financial statements.

Trillium Health Partners Foundation
Statement of Operations and Changes in Fund Balances
For the year ended March 31, 2023

				2023	2022
	General	Restricted	Endowment	Total	Total
	\$	\$	\$	\$	\$
Income					
Donations (note 7(b)(i))	8,436,909	17,607,810	109,013	26,153,732	34,676,407
Special events	155,060	2,433,344	-	2,588,404	1,887,322
Bequests	4,932,410	889,683	4,366	5,826,459	1,005,177
Investment (note 6)	815,065	2,540,882	1,472,218	4,828,165	2,219,803
Government subsidies	15,794	-	-	15,794	82,889
Other	62,221	-	-	62,221	6,200
	14,417,459	23,471,719	1,585,597	39,474,775	39,877,798
Expenses (note 8)					
Salaries and benefits (notes 7(b)(ii) and 10)	5,042,524	1,213,848	-	6,256,372	5,408,611
Fundraising	3,835,898	2,404,512	-	6,240,410	5,968,547
Administration	939,474	246,225	-	1,185,699	754,616
Depreciation	82,919	-	-	82,919	88,806
Other (note 7(c)(iii))	-	-	-	-	27,325
	9,900,815	3,864,585	-	13,765,400	12,247,905
Excess of income over expenses before the undernoted items	4,516,644	19,607,134	1,585,597	25,709,375	27,629,893
Disbursements to Trillium Health Partners (note 7(b)(i))	(3,097)	(7,767,084)	-	(7,770,181)	(7,483,487)
Disbursements to other registered charities	-	-	-	-	(575,000)
Change in fair value of investments	(190,518)	(1,852,884)	(1,436,556)	(3,479,958)	283,340
Income (loss) from investment in subsidiary (note 5)	210,962	-	-	210,962	(541)
Excess of income over expenses for the year	4,533,991	9,987,166	149,041	14,670,198	19,854,205
Fund balances – Beginning of year	15,361,796	69,655,515	22,990,363	108,007,674	88,149,569
Employee future benefits remeasurement	2,300	-	-	2,300	3,900
Interfund transfers (note 11)	334,943	388,057	(723,000)	-	-
Fund balances – End of year	20,233,030	80,030,738	22,416,404	122,680,172	108,007,674

The accompanying notes are an integral part of these financial statements.

Trillium Health Partners Foundation

Statement of Cash Flows

For the year ended March 31, 2023

	2023 \$	2022 \$
Cash provided by (used in)		
Operating activities		
Excess of income over expenses for the year	14,670,198	19,854,205
Items not affecting cash		
Depreciation	82,919	88,806
Change in fair value of investments	3,479,958	(283,340)
Donations received in equity investments	(2,295,639)	(2,456,406)
Reinvested investment income	(3,224,769)	(2,001,349)
(Income) loss from investment in subsidiary	(210,962)	541
	<u>12,501,705</u>	<u>15,202,457</u>
Changes in non-cash operating items		
HST recoverable and other receivables	20,955	(122,173)
Interest receivable on the note receivable (note 7(c))	113,202	65,313
Prepaid expenses	(1,493)	24,332
Interest receivable on investments	131,129	240,488
Accounts payable and accrued liabilities	815,974	250,541
Deferred revenue	(183,612)	105,648
Employee future benefits	(200)	2,200
	<u>13,397,660</u>	<u>15,768,806</u>
Investing activities		
Purchase of investments	(58,438,259)	(1,423,871)
Proceeds from sale of investments	16,538,399	18,824,421
	<u>(41,899,860)</u>	<u>17,400,550</u>
Change in cash during the year	(28,502,200)	33,169,356
Cash – Beginning of year	<u>62,142,532</u>	<u>28,973,176</u>
Cash – End of year	<u>33,640,332</u>	<u>62,142,532</u>

The accompanying notes are an integral part of these financial statements.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

1 Purpose of organization

Trillium Health Partners Foundation (the Foundation) receives, accumulates and distributes funds and/or income for charitable purposes carried on for the benefit of or to enhance or improve the services provided by or the facilities of Trillium Health Partners (the Hospital or THP), including but not limited to medical research, education, teaching and generally the advancement of knowledge and skills in and relating to the healing arts.

The Foundation is a public foundation registered under the Income Tax Act (Canada) (the Act). As such, the Foundation is exempt from income taxes and is able to issue donation receipts for income tax purposes under registration number 11924 5678 RR0001. The Foundation must meet certain requirements under the Act to maintain this status.

2 Summary of significant accounting policies

Basis of accounting

Management has prepared these financial statements in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO) as issued by the Canadian Accounting Standards Board.

The accrual basis of accounting is used for reporting all income and expenses, except for donations and bequests, which, in most cases, due to the inability to predict recoverability, are typically accounted for on a cash basis.

Fund accounting

The Foundation follows the restricted fund method of accounting for contributions. As part of its fiduciary responsibilities, the Foundation expends funds for the purpose for which they were given. For financial reporting purposes, the accounts have been classified as follows:

- General Fund

The General Fund accounts for the Foundation's general fundraising, disbursing and administrative activities. This fund reports unrestricted resources available for immediate purposes. The unrestricted fund is used to support the Foundation's operations and make disbursements to THP for the highest priority needs of THP.

- Restricted Fund

The Restricted Fund reports expendable resources that are to be used for specific purposes as specified by the donor or by internal restrictions in support of a specific fundraising appeal.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

- Endowment Fund

The Endowment Fund reports resources where either the donor or internal restrictions require that the principal must be maintained by the Foundation on a permanent basis.

Financial instruments

The Foundation initially recognizes financial instruments at fair value and subsequently measures them at each reporting date as follows:

Cash	fair value
HST recoverable and other receivables	amortized cost
Short-term investments	fair value
Long-term investments	fair value
Note receivable	amortized cost
Accounts payable and accrued liabilities	amortized cost

Short-term investments are valued based on cost plus accrued income, which approximates fair value. Long-term investments consist of pooled funds and are measured at fair value from prices quoted in an active market. Changes in fair value are recorded in the statement of operations and changes in fund balances. Transaction costs are expensed as incurred.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment.

Capital assets

Capital assets are recorded at cost less accumulated amortization. Amortization is provided on a straight-line basis over the estimated useful lives of the assets as follows:

Computer hardware and software	2 years
Equipment	5 years
Furniture and fixtures	10 years

The Foundation reviews the carrying amount of capital assets for impairment whenever events or changes in circumstances indicate the carrying amount may not be recoverable. When a capital asset no longer contributes to the Foundation's ability to provide services, or the value of future economic benefits or service potential associated with the capital asset is less than its net carrying amount, the net carrying amount of the capital asset shall be written down to the capital asset's fair value or replacement value.

Investment in subsidiary

The Foundation records its investment in its wholly owned subsidiary, Innovative Growth Ventures Ltd. (the Subsidiary), using the equity method. Related party transactions of the Subsidiary are recognized at the exchange amount.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

The Foundation recognizes its share of gains and losses in excess of the carrying amount of its investment in the Subsidiary to the extent it is assured of imminent profitability.

Pension plan and employee future benefits

- Multi-employer plan

Employees of the Foundation are members of the Healthcare of Ontario Pension Plan (HOOPP), which is a multi-employer contributory defined benefit pension plan. HOOPP members receive benefits based on length of service and the average annualized earnings during the five consecutive years that provide the highest earnings prior to retirement, termination or death.

- Employee future benefits

The Foundation has an obligation to provide non-pension post-employment benefits to certain employees. The Foundation accrues its obligations under employee future benefit plans and the related costs when the benefits are earned through current service.

The cost of post-employment benefits earned by employees is actuarially determined using the projected benefit method pro-rated on service and management's best estimates of retirement ages of employees, expected health-care costs and dental costs.

Actuarial gains and losses arise when the accrued benefit obligations change during the year. The actuarial gains and losses are recorded in fund balances.

Revenue recognition

Contributions represented by donations and bequests are recognized as income in the year received or receivable, if the amounts can be reasonably estimated and collection is reasonably assured. Unrestricted contributions are recognized as income of the General Fund. Donor restricted contributions for specific purposes are recognized as income of the Restricted Fund unless the capital is to be maintained for a specific period of time, in which case the contributions are recognized as income of the Endowment Fund.

Special event income such as donations, sponsorship fees, table and ticket sales is recorded as income in the year in which the event occurs, together with any associated costs.

Pledges are not recorded in these financial statements as they are not legally enforceable claims. Donations-in-kind are recorded at fair value when received. Investment income is recorded as earned.

Investment income earned on Endowment Fund or Restricted Fund resources, which must be spent on donor restricted activities, is recognized as income of the Endowment Fund or Restricted Fund. Investment income earned on unrestricted fund resources is recognized as income of the General Fund.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

Other income includes rent earned from the Subsidiary under an operating lease agreement including percentage participation rents, operating cost recoveries and other incidental income. The Foundation records lease revenue associated with the Subsidiary's office and retail space on a straight-line basis.

Expense allocation

Expenses are initially paid out of the Foundation's General Fund. Expenses are allocated across all eligible restricted funds that benefit from the expenses. Wherever practical, direct expenses are charged to eligible restricted funds. Indirect expenses, such as salaries, benefits and administrative costs, are allocated based on time spent.

Contributed materials and services

Contributions of capital assets, materials and services are recorded at fair value when fair value can be reasonably estimated.

Gifts of securities

Gifts of securities are recognized at estimated fair value based on the published closing price on the date of receipt. Any gains or losses arising from timing differences from the receipt and subsequent sale of securities are immediately recognized by the Foundation in the statement of operations and changes in fund balances.

Use of estimates

Management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities and fund balances and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of income and expenses. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in income in the period in which they become known. Actual results could differ from those estimates.

3 Capital assets

			2023	2022
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Computer hardware and software	28,492	28,492	-	-
Equipment	195,766	193,523	2,243	2,243
Furniture and fixtures	942,002	607,475	334,527	417,446
	1,166,260	829,490	336,770	419,689

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

4 Investments

General and endowed long-term investments are comprised of amounts held in units of various pooled funds, calculated on a unit basis and managed by external investment managers.

General long-term investments

	2023 \$	2022 \$
Cash equivalents	727	17,455
Fixed income	49,113,225	14,799,497
Canadian equities	1,263,333	1,123,548
US equities	805,399	680,804
International equities	445,545	343,141
	<u>51,628,229</u>	<u>16,964,445</u>

The restricted long-term investments consist of guaranteed investment certificates (GICs) with various financial institutions, which are due after March 31, 2024. The short-term investments consist of GICs that are due on or before March 31, 2024.

Endowed long-term investments

	2023 \$	2022 \$
Cash equivalents	6,353	118,531
Fixed income	8,832,577	8,319,599
Canadian equities	6,732,144	7,536,623
US equities	4,286,488	4,567,044
International equities	2,373,389	2,299,397
	<u>22,230,951</u>	<u>22,841,194</u>

The long-term investment portfolio is managed in accordance with the Foundation's Board-approved Endowment and Investment policies.

5 Investment in subsidiary

The Foundation controls the Subsidiary, a for-profit taxable corporation, which develops, operates and invests in commercial opportunities. The common share of the Subsidiary, with a value of \$1, was gifted to the Foundation on December 1, 2016 and is accounted for using the equity method. The Subsidiary also has a March 31 fiscal year-end.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

The continuity of the investment in the Subsidiary is as follows:

	2023 \$	2022 \$
Balance – April 1	398,161	398,702
Net income (loss) for the year	210,962	(541)
	<hr/>	<hr/>
Balance – March 31	609,123	398,161

The financial information based on the Subsidiary's audited financial statements is as follows:

	2023 \$	2022 \$
Financial position		
Total assets	1,227,920	1,269,408
Total liabilities	1,085,427	1,337,877
Shareholder's equity	142,493	68,469
	<hr/>	<hr/>
Result of operations		
Total income	6,393,210	3,891,901
Total expenses	6,182,248	3,892,442
Net income (loss) for the year	210,962	(541)
	<hr/>	<hr/>
Cash provided by (used in)		
Total operating activities	560,275	256,837
Total investing activities	(59,335)	(34,735)
Total financing activities	(388,868)	(147,491)
	<hr/>	<hr/>
Net increase in cash	112,072	74,611

6 Investment income

Investment income consists of:

	2023 \$	2022 \$
Interest and dividend income	4,075,907	1,242,451
Distributions from investments	997,581	1,091,342
Management fee expense	(245,323)	(113,990)
	<hr/>	<hr/>
	4,828,165	2,219,803

Investment income comprises interest, dividends and distributions on investments. Management fees relate to selling donated shares of public companies and investment management fees.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

7 Related party transactions

a) Board of Directors

The Foundation's Directors donate their time while serving on the Board and Board Committees. No remuneration was paid to Board members during the year.

b) Trillium Health Partners

- i) The Hospital is a Canadian public hospital and an independent corporation, which has its own Board of Directors. The Foundation receives, accumulates and distributes funds and/or income for charitable purposes carried on for the benefit of or to enhance or improve the services provided by or the facilities of the Hospital. During the year, the Foundation disbursed \$7,387,242 and accrued \$382,939 for a total of \$7,770,181 (2022 – \$7,367,878 and \$115,609) for the revitalization and redevelopment of patient care spaces, equipment and technology replacement as well as research and educational activities in support of the Hospital. This includes contributed materials with a value of \$nil (2022 – \$157,152), which are included in donations income.
- ii) The Hospital provides the Foundation with office space, information technology (IT) support and payroll administration services. Salaries, benefits and certain miscellaneous expenses are paid by the Hospital and are reimbursed by the Foundation. Included in accounts payable and accrued liabilities is \$486,538 (2022 – \$381,324) due to the Hospital. The Hospital has entered into contractual arrangements with the Foundation to lease space to the Foundation at minimal cost.

During the year, \$22,500 (2022 – \$6,050) was donated by the Trillium Health Partners Volunteers, a division within the Hospital, and is recorded as donations income in the statement of operations and changes in fund balances.

c) Innovative Growth Ventures Ltd. (the Subsidiary)

- i) A promissory note secured by the assets of the Subsidiary was donated to the Foundation by the legacy registered charity Trillium Health Partners Volunteers on March 31, 2017. The remaining principal on the secured promissory note of \$1,027,429 was amended and restated in fiscal year 2020 to extend the term duration to be repaid in full by March 31, 2027. The amended and restated secured promissory note bears interest at 6.5%, payable quarterly. The remaining principal is payable in eight equal annual instalments of \$128,428 on March 31 each year.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

The balance outstanding at March 31, 2023 is comprised of:

	2023 \$	2022 \$
Principal amount	642,144	770,572
Accrued interest	-	113,203
	<hr/>	<hr/>
Total	642,144	883,775
Less: Current portion	<hr/>	<hr/>
	256,857	370,060
Long-term portion	<hr/>	<hr/>
	385,287	513,715

- ii) A secured grid promissory note (the facility), with a principal amount of \$250,000 for operating purposes, secured by the assets of the Subsidiary, was established on March 31, 2020, bearing simple interest at a rate of 6.5% per annum calculated daily. As at March 31, 2023, \$nil of this facility was drawn (2022 – \$nil).
- iii) The following transactions have been incurred with the Subsidiary during the year. All of the transactions are in the normal course of business and are measured at the exchange amount, which is the amount of consideration established and agreed to by the Foundation and its Subsidiary.

	2023 \$	2022 \$
Rental income	62,221	6,200
Donations	-	380,619
Gift in kind	1,672	-
Smile Cookie Campaign Donation via Tim Hortons Canada	3,899	4,479
Investment income	57,430	63,115
Sponsorship income	12,500	3,250
Sales	-	21,032

8 Expense allocation

During the year, \$2,671,268 of salaries and benefits, fundraising and administrative expenses (2022 – \$2,941,912) was allocated from the General Fund to the Restricted Fund in accordance with the Foundation's expense allocation policy.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

9 Financial instruments

The Foundation is exposed to various financial risks through its transactions in financial instruments.

Market risk

Market risk arises as a result of trading in equity securities and fixed income securities. Fluctuations in the market expose the Foundation to a risk of loss. To manage this risk, the Foundation has an investment policy and invests in a diverse portfolio, including pooled funds representing a mix of local and international securities.

Currency risk

The Foundation is exposed to foreign currency risk with respect to its investments denominated in foreign currencies, including the underlying investments of its pooled funds denominated in foreign currencies, because the fair value and future cash flows will fluctuate due to changes in the relative value of foreign currencies against the Canadian dollar.

Credit risk

The Foundation is exposed to credit risk in connection with its short-term and fixed income investments because of the risk that one party to the financial instrument may cause a financial loss for the other party by failing to discharge an obligation. To manage this risk, the Foundation has an investment policy, which includes a target mix of investment types and concentration limits designed to achieve the optimum return within reasonable risk tolerances. The Foundation places its cash and investments with institutions of high creditworthiness.

Interest rate risk

The Foundation is exposed to interest rate risk with respect to its investments in fixed income investments and a pooled fund that holds fixed income securities, because the fair value will fluctuate due to changes in market interest rates.

Other price risk

The Foundation is exposed to other price risk through changes in market prices, other than changes arising from interest rate or currency risk, in connection with its investments in equity securities and pooled funds. To manage this risk, the Foundation invests in a target mix of investment types in accordance with its Board-approved Investment Policy.

10 Pension plan

Employer contributions made to the multi-employer contributory defined benefit pension plan during the year amounted to \$483,747 (2022 – \$418,409) and have been recorded in salaries and benefits expense in the statement of operations and changes in fund balances.

Trillium Health Partners Foundation

Notes to Financial Statements

March 31, 2023

11 Interfund transfers

The interfund transfers represent the annual distribution of investment income in accordance with the Foundation's endowment policy approved by the Board of Directors.

12 Commitments

The Foundation has entered into certain contractual agreements, which primarily relate to IT maintenance services, development strategy services and storage commitments. The minimum payments for these agreements for the next five years are as follows:

	\$
2024	399,629
2025	163,879
2026	2,200
2027	915
2028	-
	<hr/>
	566,623
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